

**REGISTER OF BIDS RECEIVED ON CLOSING DATE (June 2015)**

|                       |                   |
|-----------------------|-------------------|
| Tender Number         | RFP4/TSW04/2015   |
| Tender Description    | Business Machines |
| Date of advertisement | 22 May 2015       |
| Closing date          | 08 June 2015      |
| Closing time          | 12h00             |
| Venue                 | Council Chamber   |
|                       |                   |

**LIST OF BIDS RECEIVED**

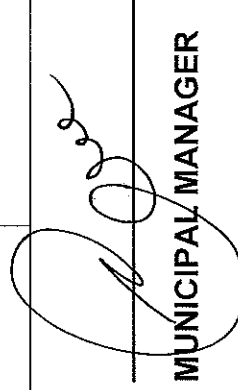
| NO. | Description                   |
|-----|-------------------------------|
| 1   | Konica Minolta                |
| 2   | Thepa Trading                 |
| 3   | Ditsoane Trading and Projects |
| 4   | Khumo Document Solutions      |
| 5   | Blue Line Office Supplies     |

- SEE ATTACHED LIST FOR PRICES

**LIST OF LATE BIDS RECEIVED**

| NO. | ENTERPRISE NAME OF BIDDER | PRICE |
|-----|---------------------------|-------|
|     | NONE                      |       |

**APPROVED FOR PUBLICATION:**



**MUNICIPAL MANAGER**

| Konica Minolta                              |   | High Speed A3 Mono Printers quantity of 1 |                                       | High Speed A3 Mono Printers quantity of 1       |   | Large White Format Plotter                 |  | Stand Alone Printers Mono Quantity of 4 |   |
|---|---|---|---------------------------------------|---|---|--|--|---|---|
| Volume Band                                 | High Volume Printers/Mono Quantity of 1 | Mid Volume A2/M4 Mono Quantity of 2       | Mid Volume A2/M4 Colour Quantity of 1 | High Speed A2/M4 Colour Printer (Quantity of 1) | High Speed A2/M4 Colour Printer (Quantity of 1) | Large White Format Plotter                 | Large White Format Plotter                 | Stand Alone Printers Mono Quantity of 4 | Stand Alone Printers Mono Quantity of 4 |
| Volume Band                                 | 1000000                                 | 45000                                     | 45000                                 | 45000   | 45000   | 1200 per month                             | 1200 per month                             | 500-7000                                | 500-7000                                |
| Brand Name                                  | 3000000                                 | 3000000                                   | 3000000                               | 3000000   | 3000000   | Canon PF 785-M40 Scanner                   | Canon PF 785-M40 Scanner                   | HP P1500                                | HP P1500                                |
| Total Monthly Rental                        | R 17 390.36                             | R 17 390.36                               | R 17 390.36                           | R 17 390.36                                     | R 17 390.36                                     | R 4 625.29                                 | R 4 625.29                                 | R 4 625.29                              | R 4 625.29                              |
| Copy Charge per copy A3 w/                  | R 7.95                                  | 8.77                                      | 7.63                                  | 7.63  | 7.63  | 45% of unutilised cost of a full cartridge | 45% of unutilised cost of a full cartridge | 1.93                                    | 1.93                                    |
| Copy Charge per copy Colour                 | R 0.00                                  | 0   | 0                                     | 0   | 0   | 0%   | 0%   | 0%                                      | 0%                                      |
| Percentage of escalation on rental per copy | 0%                                      | 0%  | 0%                                    | 0%  | 0%  | 15%  | 15%  | 15%                                     | 15%                                     |
| Percentage for escalation for maintenance   | 35%                                     | 35%                                       | 35%                                   | 35%   | 35%   | 36 pages per minute                        | 36 pages per minute                        | 36 pages per minute                     | 36 pages per minute                     |
| Supplier's speed per copy                   | 35 pages per minute                     | 35 pages per minute                       | 35 pages per minute                   | 35 pages per minute                             | 35 pages per minute                             |  |  |   |   |
| Printing resolution on a print server       | R 5 925.66                              |   |                                       |   |   |  |  |   |   |
| Percentage of escalation on a print server  | 0%                                      |   |                                       |   |   |  |  |   |   |
| <b>Total</b>                                | <b>R 63 617.35</b>                      |   |                                       |   |   |  |  |   |   |

| Thepa Trading                               |   | High Speed A2/M4 Colour Printer (Quantity of 1) |                                       | High Speed A2/M4 Colour Printer (Quantity of 1) |   | Large White Format Plotter                 |  | Stand Alone Printers Mono Quantity of 4 |   |
|---|---|---|---------------------------------------|---|---|--|--|---|---|
| Volume Band                                 | High Volume Printers/Mono Quantity of 1 | Mid Volume A2/M4 Mono Quantity of 2             | Mid Volume A2/M4 Colour Quantity of 1 | High Speed A2/M4 Colour Printer (Quantity of 1) | High Speed A2/M4 Colour Printer (Quantity of 1) | Large White Format Plotter                 | Large White Format Plotter                 | Stand Alone Printers Mono Quantity of 4 | Stand Alone Printers Mono Quantity of 4 |
| Volume Band                                 | 1500000-3000000                         | 30000-50000                                     | 30000-50000                           | 30000-50000                                     | 30000-50000                                     | 500-7000                                   | 500-7000                                   | 500-15000                               | 500-15000                               |
| Brand Name                                  | 3000000                                 | 3000000   | 3000000                               | 3000000   | 3000000   | HP P1500                                   | HP P1500                                   | HP P1500                                | HP P1500                                |
| Total Monthly Rental                        | R 10 390.62                             | R 10 390.62                                     | R 10 390.62                           | R 10 390.62                                     | R 10 390.62                                     | R 4 625.29                                 | R 4 625.29                                 | R 4 625.29                              | R 4 625.29                              |
| Copy Charge per copy A3 w/                  | R 8.97                                  | 9.77  | 8.63                                  | 8.63  | 8.63  | 45% of unutilised cost of a full cartridge | 45% of unutilised cost of a full cartridge | 1.93                                    | 1.93                                    |
| Copy Charge per copy Colour                 | R 0.00                                  | 0   | 0                                     | 0   | 0   | 0%   | 0%   | 0%                                      | 0%                                      |
| Percentage of escalation on rental per copy | 0%                                      | 0%  | 0%                                    | 0%  | 0%  | 15%  | 15%  | 15%                                     | 15%                                     |
| Percentage for escalation for maintenance   | 35%                                     | 35%   | 35%                                   | 35%   | 35%   | 36 pages per minute                        | 36 pages per minute                        | 36 pages per minute                     | 36 pages per minute                     |
| Supplier's speed per copy                   | 35 pages per minute                     | 35 pages per minute                             | 35 pages per minute                   | 35 pages per minute                             | 35 pages per minute                             |  |  |   |   |
| Printing resolution on a print server       | R 5 925.66                              |   |                                       |   |   |  |  |   |   |
| Percentage of escalation on a print server  | 0%                                      |   |                                       |   |   |  |  |   |   |
| <b>Total</b>                                | <b>R 56 995.74</b>                      |   |                                       |   |   |  |  |   |   |

| Discount Trading and Projects               |   | High Speed A2/M4 Colour Printer (Quantity of 1) |                                       | High Speed A2/M4 Colour Printer (Quantity of 1) |   | Large White Format Plotter                 |  | Stand Alone Printers Mono Quantity of 4 |   |
|---|---|---|---------------------------------------|---|---|--|--|---|---|
| Volume Band                                 | High Volume Printers/Mono Quantity of 1 | Mid Volume A2/M4 Mono Quantity of 2             | Mid Volume A2/M4 Colour Quantity of 1 | High Speed A2/M4 Colour Printer (Quantity of 1) | High Speed A2/M4 Colour Printer (Quantity of 1) | Large White Format Plotter                 | Large White Format Plotter                 | Stand Alone Printers Mono Quantity of 4 | Stand Alone Printers Mono Quantity of 4 |
| Volume Band                                 | 3000000-6000000                         | 30000-50000                                     | 30000-50000                           | 30000-50000                                     | 30000-50000                                     | 500-7000                                   | 500-7000                                   | 500-15000                               | 500-15000                               |
| Brand Name                                  | Xerox MC 585-LS                         | Xerox MC 585-LS                                 | Xerox MC 585-LS                       | Xerox MC 585-LS                                 | Xerox MC 585-LS                                 | Xerox MC 585-LS                            | Xerox MC 585-LS                            | Xerox MC 585-LS                         | Xerox MC 585-LS                         |
| Total Monthly Rental                        | R 8 299.00                              | R 8 299.00                                      | R 8 299.00                            | R 8 299.00                                      | R 8 299.00                                      | R 4 625.29                                 | R 4 625.29                                 | R 4 625.29                              | R 4 625.29                              |
| Copy Charge per copy A3 w/                  | R 9.12                                  | 11.4  | 11.4                                  | 11.4  | 11.4  | 45% of unutilised cost of a full cartridge | 45% of unutilised cost of a full cartridge | 1.93                                    | 1.93                                    |
| Copy Charge per copy Colour                 | R 0.00                                  | 0   | 0                                     | 0   | 0   | 0%   | 0%   | 0%                                      | 0%                                      |
| Percentage of escalation on rental per copy | 0%                                      | 0%  | 0%                                    | 0%  | 0%  | 15%  | 15%  | 15%                                     | 15%                                     |
| Percentage for escalation for maintenance   | 35%                                     | 35%   | 35%                                   | 35%   | 35%   | 36 pages per minute                        | 36 pages per minute                        | 36 pages per minute                     | 36 pages per minute                     |
| Supplier's speed per copy                   | 35 pages per minute                     | 35 pages per minute                             | 35 pages per minute                   | 35 pages per minute                             | 35 pages per minute                             |  |  |   |   |
| Printing resolution on a print server       | R 5 925.66                              |   |                                       |   |   |  |  |   |   |
| Percentage of escalation on a print server  | 0%                                      |   |                                       |   |   |  |  |   |   |
| <b>Total</b>                                | <b>R 54 719.00</b>                      |   |                                       |   |   |  |  |   |   |

| Blue line Office Supplies                   |   | High Speed A2/M4 Colour Printer (Quantity of 1) |                                       | High Speed A2/M4 Colour Printer (Quantity of 1) |   | Large White Format Plotter                 |  | Stand Alone Printers Mono Quantity of 4 |   |
|---|---|---|---------------------------------------|---|---|--|--|---|---|
| Volume Band                                 | High Volume Printers/Mono Quantity of 1 | Mid Volume A2/M4 Mono Quantity of 2             | Mid Volume A2/M4 Colour Quantity of 1 | High Speed A2/M4 Colour Printer (Quantity of 1) | High Speed A2/M4 Colour Printer (Quantity of 1) | Large White Format Plotter                 | Large White Format Plotter                 | Stand Alone Printers Mono Quantity of 4 | Stand Alone Printers Mono Quantity of 4 |
| Volume Band                                 | 3000000                                 | 40000   | 40000                                 | 40000   | 40000   | 500-7000                                   | 500-7000                                   | 500-15000                               | 500-15000                               |
| Brand Name                                  | Sharp MX A804                           | Sharp MX A804                                   | Sharp MX A804                         | Sharp MX A804                                   | Sharp MX A804                                   | Sharp MX A804                              | Sharp MX A804                              | Sharp MX A804                           | Sharp MX A804                           |
| Total Monthly Rental                        | R 56 627.00                             | R 56 627.00                                     | R 56 627.00                           | R 56 627.00                                     | R 56 627.00                                     | R 4 625.29                                 | R 4 625.29                                 | R 4 625.29                              | R 4 625.29                              |
| Copy Charge per copy A3 w/                  | R 0.00                                  | 0   | 0                                     | 0   | 0   | 45% of unutilised cost of a full cartridge | 45% of unutilised cost of a full cartridge | 1.93                                    | 1.93                                    |
| Copy Charge per copy Colour                 | R 0.00                                  | 0   | 0                                     | 0   | 0   | 0%   | 0%   | 0%                                      | 0%                                      |
| Percentage of escalation on rental per copy | 0%                                      | 0%  | 0%                                    | 0%  | 0%  | 15%  | 15%  | 15%                                     | 15%                                     |
| Percentage for escalation for maintenance   | 75%                                     | 75%   | 75%                                   | 75%   | 75%   | 36 pages per minute                        | 36 pages per minute                        | 36 pages per minute                     | 36 pages per minute                     |
| Supplier's speed per copy                   | 90 pages per minute                     | 90 pages per minute                             | 90 pages per minute                   | 90 pages per minute                             | 90 pages per minute                             |  |  |   |   |
| Printing resolution on a print server       | R 5 925.66                              |   |                                       |   |   |  |  |   |   |
| Percentage of escalation on a print server  | 0%                                      |   |                                       |   |   |  |  |   |   |
| <b>Total</b>                                | <b>R 147 747.00</b>                     |   |                                       |   |   |  |  |   |   |

| SERVICE PROVIDER              | Monthly      | Yearly         | 5 Years        | Server       | Total          | Desktop printers | TOTAL          |
|-------------------------------|--------------|----------------|----------------|--------------|----------------|------------------|----------------|
| Konica Minolta                | R 63 617.35  | R 763 405.55   | R 2 390 255.68 | R 214 855.76 | R 2 504 834.44 | R 77 333.68      | R 2 582 168.12 |
| Thepa Trading                 | R 56 995.74  | R 683 944.88   | R 2 051 954.64 | R 0.00       | R 2 051 954.64 | R 165 672.56     | R 1 886 282.08 |
| Discount Trading and Projects | R 54 719.00  | R 656 627.00   | R 1 969 881.00 | R 144 300.00 | R 2 114 300.00 | R 107 487.36     | R 2 006 812.64 |
| Blue line Office Supplies     | R 147 747.00 | R 1 772 964.00 | R 5 318 862.00 | R 0.00       | R 5 318 862.00 | R 474 788.00     | R 5 793 650.00 |